

RESELLING RETAIL DEALERS

Our Dealer Policy:

1. Dealers purchase SEARAILS products at a DOLLAR volume related discount..
2. Dealerships are offered and authorized for periods of 12 months.
3. Incremental sales above \$10,000 will receive an additional 1% per \$1,000 increase.

We do not authorize resale of SEARAILS products via third parties.

SALE QUOTA Discount POLICY

(applies to all SEARAILS product categories)

PURCHASE LEVEL (minimum purchase required is \$2,000)

1. **\$2,000 - \$5,000 @ 15%**
2. **\$5,000 - \$10,000 @20%**
3. **\$10,000 + - @25%**

SEARAILS seeks DEALERS who will;

- a) Aggressively sell SEARAILS authorized products
- b) Maintain a minimum amount of inventory (except Marine Products)
- c) Display at trade shows, and provide SEARAILS photos of the display
- d) Promote and link SEARAILS products on the RETAIL RESALE DEALERS Front web page.

SEARAILS RESALE CATALOG 1ST QUARTER 2016

(MSRP subject to change with 30 days' notice)

<u>ITEM</u> <u>CATAGORY</u>	<u>GAUGE</u>	<u>SCALE</u>	<u>DESCRIPTION</u>	<u>MSRP</u>	<u>AVAILABLE</u> <u>(ESTIMATED)</u>	<u>QTY</u>
<u>MOTOR UNITS</u>						
PowerMAX!	6.5mm		MOTOR CHASSIS	99	IN STOCK	200
PowerMAX!	9mm		MOTOR CHASSIS	119	IN STOCK	100
DIESEL	6.5mm	Z	EMD MODEL 40 SWITCHER	149	3/21/2016	10
DIESEL	9mm	N	GE25T SWITCHER	199	3/21/2016	10
DIESEL	6.5mm	Nn3	GE25T SWITCHER	199	3/21/2016	NIS
STEAM	6.5mm	Z	PORTER SADDLE TANK SWITCHER	249	3/21/2016	NIS
STEAM	9mm	Nn3	PORTER SIDE TANK SWITCHER	249	4/21/2016	NIS
STEAM	6.5mm	Z	BALDWIN "DOCKSIDE" SWITCHER	249	3/21/2016	NIS
STEAM	9mm	Nn3	BALDWIN "DOCKSIDE" SWITCHER	249	3/21/2016	NIS
STEAM	9mm	N	MINNETONKA NWP SWITCHER #1	299	5/21/2016	NIS
STEAM	6.5mm	Z	SHAY	499	6/21/2016	NIS
	9mm	Nn3	SHAY	499	6/21/2016	NIS
GAS	6.5mm	Z	INTERURBAN	199	4/21/2016	NIS
GAS	6.5mm	Nn3	BOX CAB WOOD	199	4/21/2016	NIS
GAS	6.5mm	Nn3	BOX CAB STEEL	199	4/21/2016	NIS
GAS	9mm	HOmf	MOTOR VAN/SPEEDER	249	6/21/2016	NIS
BATTERY	6.5mm	HO30	JEFFREY	249	3/21/2016	NIS

BATTERY	9mm	HOnf	JEFFREY	249	3/21/2016	NIS
RAIL CARS						
MINING	TIPPER ORE	Z/Nn3/HOn2	1:200 6.5mm or 9mm gauge	79	3/21/2016	NIS
MINING	INGOT	Z/Nn3/HOn2	1:200 6.5mm or 9mm gauge	79	3/21/2016	NIS
MINING	BULK ORE	Z/Nn3/HOn2	1:200 6.5mm or 9mm gauge	79	3/21/2016	NIS
MOW	CRANE CAR	Z/Nn3/HOn2	1:200 6.5mm or 9mm gauge	79	3/21/2016	NIS
MOW	LUBE DRUMS	Z/Nn3/HOn2	1:200 6.5mm or 9mm gauge	79	3/21/2016	NIS
MOW	BARREL CAR	Z/Nn3/HOn2	1:200 6.5mm or 9mm gauge	79	3/21/2016	NIS
MOW	RAIL & TIE CAR	Z/Nn3/HOn2	1:200 6.5mm or 9mm gauge	79	3/21/2016	NIS
LOGGING	STEAM SAW	Z/Nn3/HOn2	1:200 6.5mm or 9mm gauge	79	3/21/2016	NIS
LOGGING	STEAM BOILER CAR	Z/Nn3/HOn2	1:200 6.5mm or 9mm gauge	79	3/21/2016	NIS
LOGGING	WATER BARREL	Z/Nn3	1:200 6.5mm or 9mm gauge	79	3/21/2016	NIS
SMELTER	CAULDRON CAR	Z	USS/BETHLEHEM style	149	3/21/2016	NIS
SMELTER	SLAG CAR	Z	KCC/ASARCO style	149	3/21/2016	NIS
REFINERY	3-DOME TANK	Z	DOT style	149	3/21/2016	NIS
REFINERY	WAHALE BELLY LPG	Z	DOT style	149	3/21/2016	NIS
INTERMODAL	TRANTAINER SOLIDS	Z	ISO SPECIFICATION	129	3/21/2016	NIS
INTERMODAL	TRANTAINER LIQUIDS	Z	ISO SPECIFICATION	129	3/21/2016	NIS
INTERMODAL	TRANTAINER GAS	Z	ISO SPECIFICATION	129	3/21/2016	NIS
MARINE	TRANSFER CRANE	Z/N	(PLE RESIN)	149	IN STOCK	3
MARINE	C-2 FREIGHTER	Z/N	(CAST & ETCHED)	1229	IN STOCK	1
MARINE	GAS/OIL TANKER	Z/N	(CAST & ETCHED)	1229	IN STOCK	3
MARINE	GAS/OIL BARGE	Z/N	MARINE TERMINAL (PLE RESIN)	229	IN STOCK	3
MARINE	TUG BOAT	Z/N	MARINE TERMINAL (PLE RESIN)	229	IN STOCK	3
MARINE	TOW BOAT	Z/N	MARINE TERMINAL (PLE RESIN)	229	IN STOCK	3
MARINE	DOCK CRANE	Z	(LASER CUT ACRYLIC)	2789	IN STOCK	12
MARINE	DOCK CRANE	N	(LASER CUT ACRYLIC)	3789	IN STOCK	2
MARINE	DOCK CRANE	H0	(LASER CUT ACRYLIC)	4789	IN STOCK	1